

## Tiered Pricing

At Gretna Glen we believe summer camp is extremely valuable to the mental, physical and spiritual growth of children and youth. At camp, Christian community is experienced, relationships are built, faith commitments are made, and tomorrow's leaders are developed every day.

We are proud to say that all of our camp programs are priced significantly under the industry average price of \$768.00 per week.

Our Tiered Pricing is intended to represent the true costs related to the camp experience and allow families to select the level of payment most appropriate for their financial circumstances.

Each family may freely choose to participate at the Tier 1, Tier 2, or Tier 3 level; and every child will receive the same camp experience regardless of the tier chosen.

### How it Works:

#### **Tier 1: Partially Subsidized Cost**

Every effort is made to keep the cost of camp as affordable as possible. At this level, every camper's fee is partially subsidized by generous donations and connective ministry support from our conference.

If scholarship help is requested through our Gretna Glen scholarship program, Tier 1 will automatically be selected.

If partial payment is coming through your church or an agency, Tier 1 should also be selected, unless that party agrees to a different tier.

#### **Tier 2: Direct Cost of Camp**

Electing to pay the Tier 2 price helps cover the direct cost of a week of summer camp including program costs, food, summer staff and camp administration.

#### **Tier 3: True Cost of Camp**

For families who are financially able to pay Tier 3 pricing, this level constitutes the true cost of camp including all aspects of maintaining facilities in good condition, utilities, etc.